

Jimmy E. Dumas II

PERSONAL STATEMENT

Jimmy Dumas is a bright, articulate, motivated developer with the demonstrated ability to set objectives, communicate effectively, design and manage complex real estate projects. He is an entrepreneurial minded professional with broad experience in architecture, design, construction, and real estate from planning and permitting to completion of construction.

PROFESSIONAL STRENGTHS

- Natural Leader
- Goal Oriented
- Strategic Planner
- Entrepreneurial
- Analytical Thinker
- Skilled Presenter
- Personable Personality
- Systematic Organizer

WORK EXPERIENCE

1997 – Present

Jimmy Dumas Architecture LLC - Somerset, NJ

President

- **Founded** firm in 1997 focusing on renovation/ new construction residential projects which included apartment interiors, single family houses, and multi-family apartment buildings as well as commercial projects which included schools, churches, community centers, office and retail buildings
- **Researched** and pursued business opportunities for school construction related projects in New Jersey in a three year span
- **Lead** project teams consisting of clients, general contractors, subcontractors, architects, engineers, and other consultants
- **Performed** zoning analysis, conceptual/site plan design, building code analysis, construction documents, bid specifications, and construction administration
- **Implemented** systems for project marketing, proposals, agreements, project execution, invoicing, and collection
- **Provided** professional testimony for Planning and Zoning Boards with a **95%** success rate
- **Analyzed** design feasibility for many residential and commercial development projects
- **Developed** and set up an entire office with telephone, computer, printers, and filing systems
- **Filed** drawings for hundreds of projects for zoning approval and building department permits
- **Interviewed** prospective employees and evaluated their performance

1993 – 1997

The Hillier Group - New York, NY, Princeton, NJ, and Kansas City, MO

Junior Designer

- **Coordinated** construction drawings and detailing with the lead design lead architect as well as numerous project consultants
- **Provided** design, project coordination and detailing for various buildings for clients such as Louis Vuitton, NYU Hospital, St. Peter's College and Mobil.
- **Assisted** project architect with schematic design, construction documents, coordination with professional consultants, and the construction administration phase for large pharmaceutical companies.
- **Worked** on the design team for the Marion Merrell Dow pharmaceutical headquarters building, which is now the Cerner Building, in south Kansas City, MO

1992 – 1993

Buttrick, White & Burtis - New York, NY

Intern

- **Assisted** project architect with sketches, measured drawings, millwork and construction details on CAD for clients like Tower Records, City of New York, and other residential clients
- **Learned** basic architectural detailing, drafting, and terminology

CREDENTIALS

- **Licensed Architect** since 1997 in **New Jersey** #21AI01404200 expires 07/31/09, **New York** #026870 expires 9/30/09 **Washington, D.C.** #ARC100897 expires 04/30/10, and **Missouri** #2006003776 expires 12/31/08
- **NCARB** (National Council of Architectural Registration Boards) certified #60235 expires 11/30/2008
- **Registered Professional Planner** in New Jersey #33LI00576400 expires 05/31/10
- **Appointed** to New Brunswick Planning Board in New Brunswick, New Jersey by Mayor Jim Cahill from 1997 – 2002

RELATED EXPERIENCE

- **Acquired** real estate properties for value-added potential including apartments, a school, and office building
- **Increased** profitability and cash flow through renovation, property management, and financing strategies
- **Raised** money with private investors to assist with the acquisition and development of several properties
- **Invested** in commercial and residential real estate
- **Coordinated** the effort to place an existing school on the National Historic Register and received commitments for Federal and State Historic Tax Credits for the redevelopment project
- **Negotiated** with vendors and contractors regarding insurance, building maintenance, and other property related service contracts
- **Created** financial spreadsheets and performed investment analysis for potential real estate deals
- **Attended** numerous continuing education seminars since 2006 sponsored by the American Institute of Architects in Ocean Grove, NJ, Urban Land Institute (ULI) - Washington, D.C., Novogradac Tax Credit Seminar - Miami, Florida
- **Read** countless books, articles, and memos on real estate development and finance, tax credits and affordable housing
- **Published** a short series of articles regarding real estate development in the AIA newsletter

EDUCATION

1987 – 1992

Cornell University - Ithaca, NY

College of Architecture, Art, and Planning

- **Obtained** a Bachelor of Architecture, Professional Degree

1991

University of California - Los Angeles, CA

- **Attended** a Summer Research, 10 week program involving comparative analysis between early modern and post-modern architecture in southern California.

1990

Cornell Architecture Rome Program - Rome, Italy

- **Studied** architectural history, urban planning and design of Rome and other Italian cities
- **Traveled** throughout Austria, Belgium, France, Germany, Holland, Italy and Spain on a 3 week trip

COMPUTER SKILLS

Gained proficiency in the following programs:

- AutoCAD
- MicroGDS
- Sketchup
- Microsoft Word, Excel, and Outlook
- Adobe PDF and Photoshop
- AIA Documents
- Quickbooks
- Rescheck and Comcheck

COMMUNITY SERVICE

1995 – 1999

P.A.C.E.

- **Volunteered** as the lead teacher for class providing a forum to discuss current events and other social issues with high school students

1994- 1996

Crossroads Theater

- **Assisted** the staff as a volunteer for a Tony Award winning theater in New Brunswick, New Jersey

2003 - Present

Architects of Tomorrow

- **Established** this program to encourage children from 10 – 18 years of age to pursue careers in architecture, construction and real estate by holding one-day seminars and speaking at numerous schools

INTERESTS

- **Playing** basketball and exercising
- **Appreciating** music and playing the piano

REFERENCES

- Available upon request